

Utility Energy Forum
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Scaling Energy Solutions for All



- Provides greater comfort
- Ensures a healthier living environment
- Is more durable and resilient
- Costs less to operate





A streamlined, affordable approach for home and rental property energy efficiency upgrades.





Essential elements

- Policy thinking
- Building science
- Customer view
- Eliminate barriers
- Technical standards
- Partnerships
- Market perspective

To Get an Assessment

- Be a Fort Collins Utilities residential electric customer
- Occupy a single-family detached home or an attached townhouse that is more than one year old

To Get a Rebate and Certificate

- Complete assessment
- Work with Efficiency Works Homes preferred contractors





Discounted \$60 Home Performance Assessment (a \$600 value)

- Assessments include
 - Inspection & testing of home assets
 - Detailed report with recommended improvements

Streamlined Path

- Create good / better / best packages with standardized pricing

Standard Path

- Contractor referral
- Review Bids with you
- Project check-in



Support every step of the way



Top-tier contractor to complete the work

- Trained and mentored to building science best practices
- Standardized pricing (skip the bidding process)
- Rebates applied upfront
- 100% quality assurance

Homeowner selects participating contractor

- Insulation & air sealing
- Windows
- HVAC upgrades
 - Air conditioners
 - Furnace
 - Hot water heater
 - Whole house fan
 - and more



All work completed to defined installation and commissioning standards



Option to finance through Fort Collins Utilities with payments on your monthly utility bill

- No money down
- Covers 100% of costs
- Available for up to \$50,000
- Attractive interest rates
- Simple, streamlined and easy to qualify

Option to participate in IEQ study

- Understand relation between efficiency upgrades and IEQ, health and well-being
- Owner-occupied and rental properties welcome
- Partnership with Colorado State University



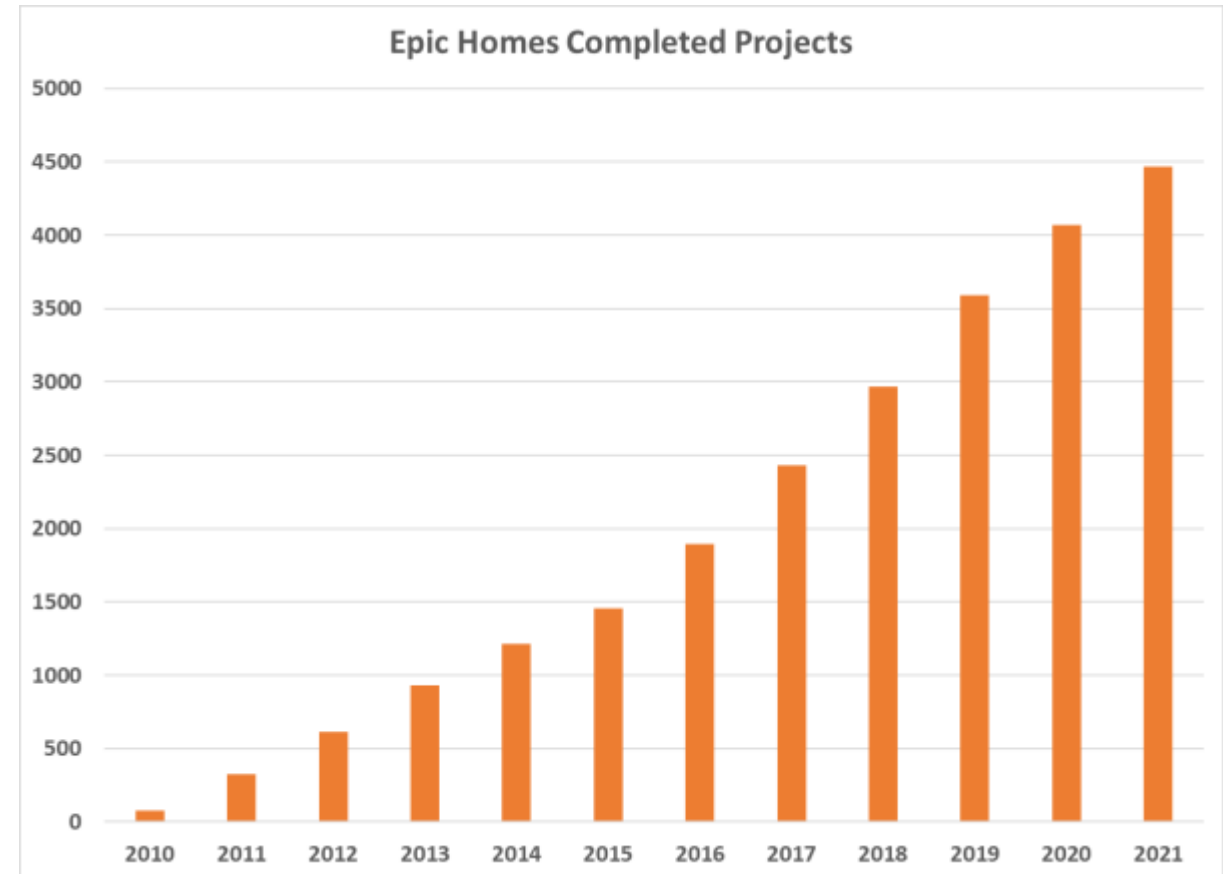


Documents the value of home energy upgrades

- Includes Home Energy Score
- Links to multiple listing service (MLS) and appraisals
- Used by real estate trade ally network

Results

- Over 4,500 home energy projects since 2010
- Rental home participation expanding
- Over \$5M in Epic Loans issued
 - \$8M+ blended public-private capital stack
- 23 active contractors, 24 real estate allies
- 100 percent quality assurance
- Over 1,500 Epic Certificates
- Nearly 60 homes enrolled in indoor environmental quality study



- Customer barriers and motivations
- Rental properties
- Details and technical stuff
- Trade contractor networks
- Indoor environmental quality
- Epic Certificate and real estate allies
- On-bill financing and third-party capital
- Utility barriers

- Or, something else....





THANK YOU!

For More Information, Visit

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